

# Providing all-lines insurance solutions and risk management guidance for the Lodging Industry









# Why SUITELIFE Underwriting Managers?

#### **Expertise**

Our team of underwriters has an average experience level of 20+ years in the hospitality industry.

# **Flexibility**

We handle newly constructed hotels, mergers acquisitions and time sensitive situations.

## **Broad Coverage Forms**

"Tested" and approved by National Brokers

**High Value Property Capacity** 

**Umbrella Offering** 

Competitive & Stable Pricing

# **Industry Support**

We actively participate in trade shows & conferences, and publish industry articles.

# **Financial Strength**

Of SUITELIFE Underwriting Managers and our carrier relationships

## **Client Retention**

Our five-year client retention exceeds 90%



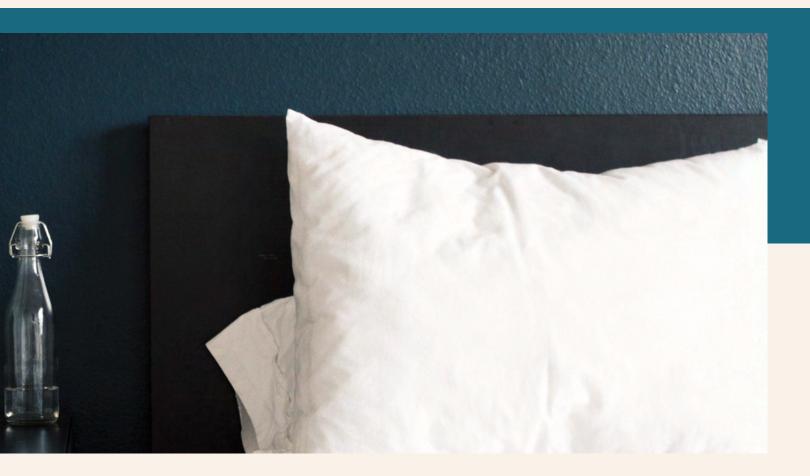
# You're In Good Company

SUITELIFE Underwriting Managers provides insurance to a broad range of target classes within the Hotel and Resort industry in the U.S. We provide highly competitive, all-lines insurance solutions and risk management guidance designed to treat our insureds as they would treat their guests.

# **Rest Insured**

We work exclusively through insurance agents and brokers, and our program has been utilized by the hospitality practice leaders of the largest brokers in the world.

SUITELIFE Underwriting Managers offers a proprietary all-lines program supported by multiple insurance companies. This means that our underwriters are prepared to offer a variety of solutions for your hotel or resort.



# Only The Best

SUITELIFE Underwriting Managers' goal is to provide long-term stability for the hospitality industry.

# Risk Management

The SUITELIFE Underwriting Managers Hotel & Resort program is dedicated to providing the highest quality claims and loss control services to our insureds. These technical services provide benefits to all parties, particularly the valued guests of our insured.

SUITELIFE Underwriting Managers and our carriers have provided in excess of 16,000 hours of risk engineering and consultative services to insureds.

- Risk Engineers specialize in all aspects of hotel operations security, food & beverage, engineering, maintenance, housekeeping, front of the house and amenities.
- The SUITELIFE Underwriting Managers Resource library of safety topics, newsletters, checklists and other materials are available to our insureds and brokers.

SUITELIFE Underwriting Managers and our carriers have processed over 5,500 claims on behalf of our hotel and resort clients.

- Dedicated national claims unit established for the efficient and qualified handling of liability claims.
- Major Case Unit established for the handling and processing of catastrophic claim situations.

Benchmarking data identifies loss trends, which assist our insureds in reducing or eliminating risk.

# Risk Selection Has Its Advantages



We insure a full range of hotels in the U.S. The result is industry leading performance of the SUITELIFE programs, leading to long-term market stability and enhanced specialty insurance products for the hospitality industry.

#### Contact

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#### The SUITELIFE Program

- Premier Hotels
- Boutique Hotels
- Resorts
- Hotel & Resort Management Companies
- Full-Service Hotel Brands
- Condo Hotels

#### The Franchise Hotel Program

- Full-Service Hotels
- Limited-Service Hotels
- Interior & Exterior Door Hotel Risks

#### **Hotel Alternative Markets**

- Inns and Bed & Breakfast Single Location
- Independent Hotels
- Hunting & Fishing Lodges (PC 8, 9, & 10)
- Hard-to-Place Hotels
- Workers' Compensation (over \$150,000)



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