



Trident Marine Managers is a leading specialty marine and offshore energy Managing General Underwriter (MGU) dedicated to serving the insurance needs of the maritime industry in the United States since 1982.

With access to niche markets along with a large breadth of products and programs, Trident Marine Managers delivers tailored insurance solutions to meet client's specific needs. Our deep expertise and vast experience is further enhanced by our dedicated service.



Smooth Waters is an independent consultant and claims services provider.

Practical Loss Prevention • Responsive Loss Control • Continuous Consultation

CLAIMS@SMOOTHWATERSMARINE.COM

CONTACT US

GENERAL INQUIRIES

underwritersdepartment@tridentmm.com

TEXAS (Headquarters)

Martin Hayes, Managing Director
martin.hayes@tridentmm.com

Michael Johnson, Managing Director
michael.johnson@tridentmm.com

CALIFORNIA

Jeana Ramos, CIC, Director of Underwriting
jeana.ramos@tridentmm.com

LOUISIANA

New Orleans

John Michel, Director of Marine
john.michel@tridentmm.com

Baton Rouge

Jody Horton, Associate Director
Jody.Horton@tridentmm.com

MARYLAND

Richard Lang, Associate Director
richard.lang@tridentmm.com

MASSACHUSETTS

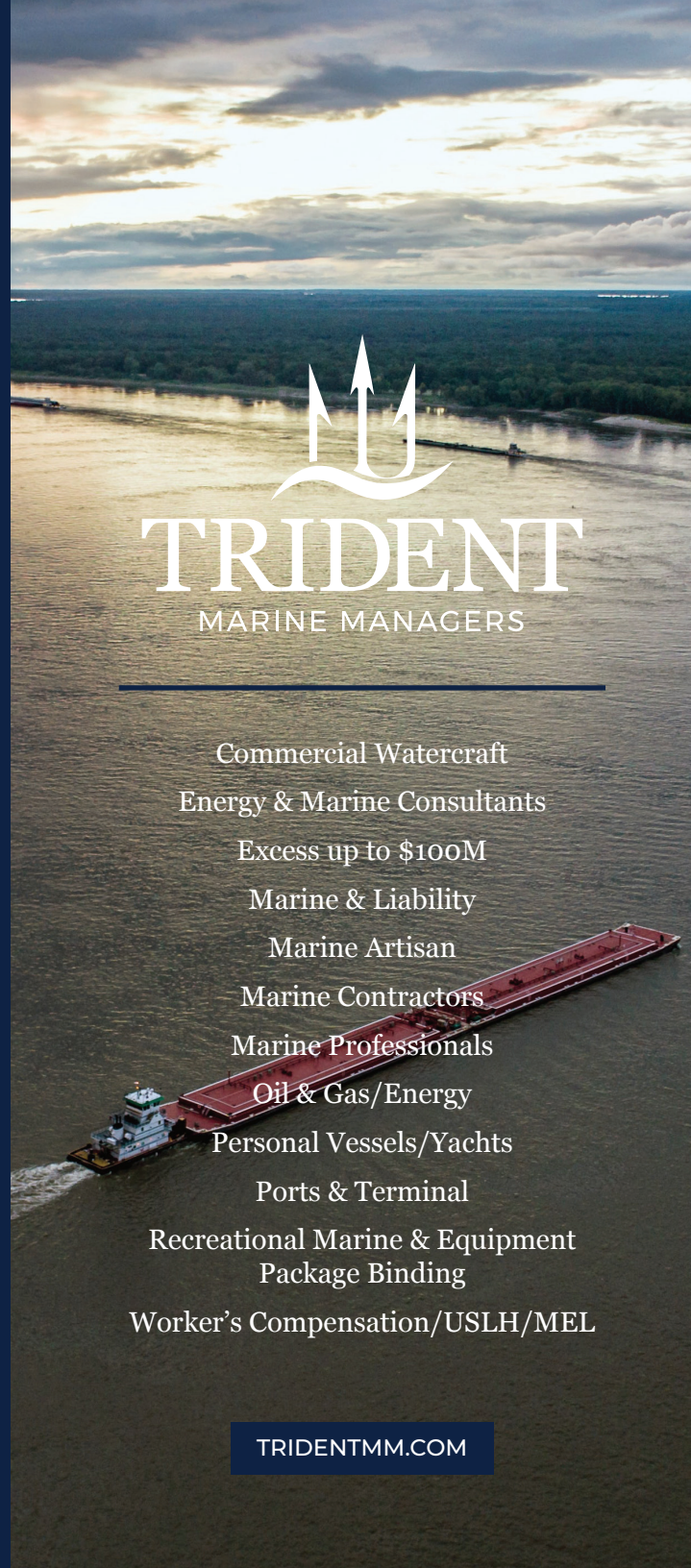
T. Clarke Smith, III, Director of Underwriting
clarke.smith@tridentmm.com

MONTANA

Cindi Heffernan, Director
cindi.heffernan@tridentmm.com

Smooth Waters, LLC, is the marine claims adjusting subsidiary of RSG Underwriting Managers, LLC. Smooth Waters provides claims adjusting services exclusively for RSG Underwriting Managers and its affiliates. © 2023 Ryan Specialty, LLC

Trident Marine Managers is a series of RSG Specialty, LLC, a Delaware limited liability company based in Illinois. RSG Specialty, LLC is a subsidiary of Ryan Specialty, LLC. Trident Marine Managers works directly with brokers, agents and insurance carriers, and as such does not solicit insurance from the public. Some products may only be available in certain states, and some products may only be available from surplus lines insurers. In California: RSG Specialty Insurance Services, LLC (License #0G97516). ©2023 Ryan Specialty, LLC



Commercial Watercraft
Energy & Marine Consultants

Excess up to \$100M

Marine & Liability

Marine Artisan

Marine Contractors

Marine Professionals

Oil & Gas/Energy

Personal Vessels/Yachts

Ports & Terminal

Recreational Marine & Equipment
Package Binding

Worker's Compensation/USLH/MEL

TRIDENTMM.COM

PRODUCTS

COMMERCIAL WATERCRAFT

Targets include:

- Charters & Taxis
- Bareboat Charters
- Schools
- Timeshares & Boat Clubs
- Tug & Barge
- Supply Vessels
- Commercial Tournaments
- Crew Boat, Dinner Cruises

MARINE & LIABILITY

Targets include:

- Vessel Operators
- Marine Construction / Dredging
- Shipyards / Fabrication
- Consultants / Surveyors / Engineers
- Terminal Operators / Stevedores / Wharfingers
- Diving
- Offshore Caterers
- Employee Leasing
- Oilfield Service Contractors
- Marine Contractors
- Pipeline Layers
- Surveyors
- Commercial Diving Contractors
- Energy Operators
- Energy Contractors / Well Service Contractors

OIL & GAS

Targets include:

- E&P Upstream Operators / Non-Operators Offshore
- On and Offshore Drilling Contractors
- Service Contractors
- Pipeline Operators / Non-Operators
- Gas Plants

PERSONAL VESSELS / YACHTS

Available to write navigation in the Gulf and Caribbean

Targets include:

- Motor Yachts
- Cruisers
- Motor Sailors
- Trailer Craft
- Navigating Houseboats
- Performance Vessels
- Jet Skis

SPECIALTY PROGRAMS

Trident Marine Managers' Specialty Programs can be customized to your clients' needs.

DESIGNATED PERSONS COVER

Targets include:

- Company or Port or Ship Security Officers
- ISM Person
- Shore-based Personnel

ENERGY & MARINE CONSULTANTS

Excess Limits Up to \$10M, includes CGL and PL

EXCESS & ENERGY

- Energy: Up to \$15M
- Excess: Up to \$100M

GENERAL & SUBSEA EQUIPMENT LAND / OFFSHORE / FOREIGN EXPOSURES

- Specialists Policy Wordings
- Named Windstorm Coverage
- In-house Quoting & Binding

MARINE ARTISAN

MP: \$1.5K (admitted)

Targets include:

- Engine Repair
- Carpentry and Finish Work
- Electronics and Electrical
- Hull Cleaning
- Winterizing
- Sail & Rigging

MARINE CONTRACTORS

Targets include:

- Bottom Painting
- Canvas Repair
- Cleaning
- Commissioning
- Detailing
- Engine Repair
- Fiberglass repair
- Interior Refurbish
- Outfitting
- Prop Restoration
- Rigging
- Shrink Wrap
- Waxing
- Winterizing

MARINE PROFESSIONALS

- Marine MGL & PL
- Pilots Liability
- Lloyd's Agents

Targets include:

- Surveyors
- Consultants
- Naval Architects
- Ship Agents
- Security Consultants
- Trade Associations

PORTS & TERMINAL

Property Coverage:

- All Risk
- Business Interruption
- Docks, Piers, Wharves
- Inland Marine – Port Equipment
- Debris Removal
- Emergency Dredging
- Hull & Machinery
- Property in your care or custody

Liability Coverage Includes:

- Comprehensive GL
- Protection & Indemnity
- Waiver of Sovereign Immunity
- Terminal Operators Liability
- Wharfingers Liability
- Marina Keepers Liability
- Owned & Non-Owned Watercraft
- Premises Liability
- In Rem
- Removal of Wreck
- Personal Injury Liability

RECREATIONAL MARINE & EQUIPMENT PACKAGE BINDING

- Commercial Package
- Commercial Automobile
- Excess
- Worker's Compensation

Targets include:

- Marinas
- Boat Dealers
- Boat Repair facilities
- Yacht Brokers
- Boat Manufacturers/ Builders
- Yacht Clubs
- Boat Clubs
- Recreational Marine Distributors
- Rental boats

RESEARCH VESSELS

- Hull & Machinery: P&L in Crew & MEL
- Any Excess Limit required
- **Targets include:** Academic, Corporate and Non-Profits Entities

WORKER'S COMPENSATION / USLH / MEL

- USLH MP: \$10K (admitted)
- WC/USLH Coverage Available
- Guaranteed Costs
- State Act and USLH on same policy
- MEL available as part of WC/USLH policy and monoline up to \$10M Limit
- In-House Facility

Targets include:

- Recreational & Commercial Marine risks
- Marine contractors
- Boat builders
- Ship repairers
- Terminal operators
- Captain and Crew

